
ETTI SIMON, CFA

4910 Salem Street ▪ Salem, MA 22322

444-444-2220

sswash@netmail.net

FINANCIAL PROFESSIONAL

- Multilingual, international Financial Professional with proven success in business forecasting, valuation and identification of emerging economic trends across various industries.
- Expert in financial reporting and analysis, budget planning and control, risk assessment and management, regulatory compliance, financial feasibility analysis, managerial accounting and contract administration.
- Remains at the cutting edge of financial and accounting standards.
- Project management; leader of multidiscipline project teams throughout the U.S., India and China.
- Recognized for reducing organizational expenses by \$238,000, and increasing profit margin on a \$300,000 order by 25%.
- Reduced contract administration man-hours by 20% through the initiation of a system-wide ERP application.

PROFESSIONAL EXPERIENCE

KCI INTERNATIONAL, INC., Chicago, Illinois

1998-Present

Financial Feasibility Analysis Manager, (2005-Present)

- Develop the comparative analysis of financial, operational and industrial variables affecting the rate of return through the creation of Financial
- Feasibility Evaluation models, resulting in client investments.
- Demonstrate the viability of capital investment proposals; providing clients with real time sensitivity analysis.

Project Engineering Lead, (2004-Present)

- Spearhead engineering projects across various industries; analyze and monitor budgets, procurement, estimates, engineering, commissioning activities and schedules.
- Co-direct the engineering and procurement of a \$20 million Ethanol project located in China; and co-lead a \$100 million PET plant project located in Brazil.
- Examined and researched Ethanol technology; created a pilot technical proposal; teamed on development of a risk analysis model incorporating
- HAZOP principles and recommended modifications based on safety.

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Project Engineering Lead (1998-2004)

- Researched, analyzed and prepared reports on logistical options; developed policies, procedures and work instructions for Project Engineering and Document Control departments.
- Teamed with the IT department in the development and implementation of a system-wide ERP application.
- Researched, analyzed and recommended implementation of a web-based file sharing server; resulting in scheduling enhancements.

RIANOTTA FINANCE, Rome, Italy

1995-1998

Credit Manager (1995-1998)

- Determined viability and creditworthiness of auto loan clients based on financial statements and applications; presented purchase/lease analysis and price forecasting; developed/maintained financial control policies.
- Decreased write-offs by 20% through the development and implementation of credit/collection policies.
- Reduced salary expenses through the development of a Lease Pricing/Tracking tool; automating the process.
- Increased market share by 15% through the development of a niche market; competitor analysis and implementation of improved market strategies and leasing methods.
- Developed business relationships with existing and new companies and regulatory agencies.

EDUCATION

CFA NATIONAL INSTITUTE, Chicago, Illinois

Chartered Financial Analyst, 2002

UNIVERSITY OF ROME, Rome, Italy

Master of Business in Finance and International Business, 1995

NOTRE DAME UNIVERSITY, Notre Dame, Indiana

Bachelor of Science in Mechanical Engineering, 1992