



ETTI SIMON

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FINANCIAL CONSULTANT

More than ten years experience as a “top performing global financial professional” with expertise managing multimillion-dollar finance and revenue operations.

Dynamic leader accomplished in developing financial strategies that maximize organizational growth, increase productivity, and ensure sustainability.

Develop short/long-term financial plans, and execute investment management, corrective action plan implementation, and ensure compliance.

Committed to Expert Financial Advisement and Performance Excellence

Strategic Planning

Advisory Services

Policy Development

Process Automation

Process Improvements

Operational Efficiency

Professional Development

Cost Control/Containment

Government Contracts

PROFESSIONAL EXPERIENCE

TECHNICAL/FINANCIAL CONSULTANT | ES CONSULTING, Lake Providence, NC – 2007 to Present

Establish budgets and forecasts, and short/long-term financial objectives in close collaboration with clients. Build key business relationships with lenders and negotiate excellent terms.

KEY ACCOMPLISHMENTS:

- **Devised a long-term strategic financial plan** for the St. David Hospital that generated revenues in excess of \$24 million over three years.
- **Negotiated financing** in advancement of the Capeton Hill’s \$7 million expansion project.
- Devised long-term business objectives **that generated in excess of \$15 million in revenues** in three years.
- Successfully **negotiated financing terms for a \$7 million expansion** project.
- **Chief technical consultant** in development of an \$18 million commercial construction project.

VICE PRESIDENT–BANKING & GOVERNMENT SERVICES | PROVIDENCE GARDEN, Lake Providence, NC – 2002 to 2007

Led a team of 20 and oversaw banking and international operations across the US and Dubai. Administered government related transactions and highly sensitive business relationship initiatives. Spearheaded lobbyist and government procurement efforts.

KEY ACCOMPLISHMENTS:

- Oversaw procurement **and operation of the €1 billion hospital reparation.**
- Managed logistical negotiations **and set up of the €1 billion Cayal Abstra accounting settlement.**
- Led all banking/financial aspects of the **\$6.3 billion GlobalCom Securities** litigation.

EDUCATION

AB, ECONOMICS | STANFORD UNIVERSITY, Stanford, CA