

ETTI SIMON

ANALYTICAL ... VISIONARY ... CHANGE MANAGEMENT CONSULTANT

Targeting a position as . . .
“Financial Consultant”

10 Lake Providence • Lake Providence, NC 99999
Phone: 262.262.2626 • E-Mail: ettisimon@gmail.com

***Dynamic Specialist Committed to Expert
Financial Advisement and Performance Excellence***

More than ten years experience as a “top performing global financial professional” with expertise managing multimillion-dollar finance and revenue operations. Dynamic leader accomplished in developing financial strategies that maximize organizational growth, increase productivity, and ensure sustainability. Develop short/long-term financial plans, investment management goals, corrective action plans, and compliance strategies.
Documented success:

Strategic Planning	Devised long-term business objectives that generated in excess of \$15 million in revenues in three years.
Advisory Services	
Policy Development	Successfully negotiated financing terms for a \$7 million expansion project.
Process Automation	
Process Improvements	Chief technical consultant in development of an \$18 million commercial construction project.
Operational Efficiency	
Professional Development	Lobbied financial policies and executed multi-million government procurement efforts.
Cost Control/Containment	
Government Contracts	Spearheaded development of the organization’s initial international subsidiary and operations in Dubai, UAE.

CAREER CHRONOLOGY

TECHNICAL/FINANCIAL CONSULTANT | ES CONSULTING, Lake Providence, NC – 2007 to Present: *Establish budgets and forecasts, and short/long-term financial objectives in close collaboration with clients. Build key business relationships with lenders and negotiate excellent terms.*

DELIVERED RESULTS:

- Devised a long-term strategic financial plan for the St. David Hospital that generated revenues in excess of \$24 million over three years.
- Negotiated financing in advancement of the Capeton Hill’s \$7 million expansion project.

VICE PRESIDENT–BANKING & GOVERNMENT SERVICES | PROVIDENCE GARDEN, Lake Providence, NC – 2002 to 2007: *Led a team of 20 and oversaw banking and international operations across the US and Dubai. Administered government related transactions and highly sensitive business relationship initiatives. Spearheaded lobbyist and government procurement efforts.*

DELIVERED RESULTS:

- Oversaw procurement and operation of the €1 billion hospital reparation.
- Managed logistical negotiations and set up of the €1 billion Cayal Abstra accounting settlement.
- Led all banking/financial aspects of the 6.3 billion GlobalCom Securities litigation.

EDUCATION

AB, ECONOMICS | STANFORD UNIVERSITY, Stanford, CA